HARRIS FARMS
Corporate Division

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September 9, 2008

The Greenspan Co./Adjusters International
400 Oyster Point Boulevard, Suite 519
South San Francisco, CA 94080

Attention: Gordon Scott

Dear Gordon,

I want to express my thanks to The Greenspan Co. /Adjusters International and your team for the tremendous results you accomplished in the recovery of our insurance claim. While we were initially hesitant about retaining a private adjustor, our meetings with Gregg Clifford presented many positive reasons to retain The Greenspan Co. /Adjusters International. We are extremely satisfied with our decision. Bruce Tibert, your lead adjuster, took command of our claim and negotiations with our insurance carrier and has returned more than three times what the initial claim value appeared to be.

This was a tragic loss for our company in that a private contract employee was lost in the explosion and with the total loss of our packing facility; we were concerned about losing our garlic season as well.

In the days that followed, I realized it would be impossible for me to try and maintain my normal workload and to devote the time needed to develop the claim properly. Gregg explained how we could go about obtaining a full recovery of our business and not lose our packing season. He indicated The Greenspan Co. /Adjusters International would take over the evaluations and processes necessary to properly negotiate with our insurance company and that I would be kept apprised of the developments. The references he provided were most impressive.

Heather Connell, your inventory specialist, spent hours with Doug Stanley to understand and determine the equipment loss and develop a replacement bid with modern equipment, as the old line is no longer manufactured. Bruce and his team of experts developed a rebuttal estimate to the desired direction of the insurance company regarding the reconstruction of the building. Bruce assisted with our development of a temporary packing facility, paid for in full by the insurance company, and recovered the overtime we incurred during the season.

As a result of all your fine efforts, we have been able to rebuild a new facility, larger than the one we lost; installed a state of the art packing line; and have improved our site facility all for the amount of the settlement. Because of this, we are able to employ better employees as we now have the best working conditions in the valley. This has reduced employee turnover, allowed us to increase our product output with fewer employees and positioned our company for increased profits. We would not have been able to

accomplish this without the tenacious efforts of The Greenspan Co. /Adjusters International team.

We initially looked at your fee as a cost of doing business. It turns out that the fee we paid of $218,858.00 was a true value compared to the additional reimbursements Greenspan was able to negotiate on the claim.

If anyone should be so unfortunate to experience a loss of this nature, I highly recommend the services of your firm and as your byline says, The Greenspan Co./Adjusters International knows "the right way to settle claims"

My best to all of The Greenspan Co. /Adjusters International team.

Sincerely,

Mike Casey,
VP Risk Management & Human Resources
Harris Farms, Inc.