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*Come and meet
the "Family"*

September 4, 2010
Scott Eich
Greenspan Co. / Adjusters International, The
6380 E Thomas Rd., Suite 324
Scottsdale, AZ 85251

Dear Mr. Eich:

I want to personally thank you and your team at The Greenspan Company / Adjusters International for your assistance and expertise handling our insurance claim.

After a fire that resulted in a total loss of business income, property and personal possessions one would expect that filing your insurance claim is just a formality. I really felt a personal adjuster was completely pointless and just someone else to pay.

For days I had met with numerous other adjusters as well as my own insurer. The first twenty minutes we spent meeting each other taught me more than I had learned in the entire previous week. Upon meeting with your team I genuinely believed you had our backs.

The decision to hire you paid for itself immediately. Within 1 day of hiring your team, we learned debris removal contractors our Insurance carrier hired had decided to work outside the scope of Environmental Regulations. It was only with your help and knowledge that we were able to put a stop to practices that could have resulted in fines above and beyond any claim payouts.

Just a few days later I received a letter our insurance company was completely denying the claim. You led us in the correct direction and drafted paperwork to have them reverse their findings. I don't believe I would have known what to do without your expertise.

I know you all went above and beyond the scope of your job description. You allowed me to go on with my own everyday duties while you handled the difficult insurance adjusters, auditors and the like. As well as my own continuous calls and questions you were so patient about.

This experience has been a very difficult one. I would have never expected the process to be so complex and time consuming. Had it not been for your direction and knowledge, we may never have seen a settlement at all. Instead you were able to bring my claim to the maximum benefit award on my policy.

I will highly recommend your company's services to anyone in need of such. I am so thankful I didn't choose to go it alone. Your professionalism, hard work and dedication are so very much appreciated.

Sincerely,

Robert Brazil
The Big Tin Shed Inc.
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