



Chabot Tennis Talk

Newsletter of the Chabot Canyon Racquet Club

9 November, 1993

Mr. Bill Burns
The Greenspan Company
720 Howe Avenue
Suite 106
Sacramento, CA 95825

Mr. Burns,

I wanted to thank you and your staff for all your help in maximizing the insurance recovery for the Chabot Canyon Racquet Club following the 1991 Oakland fire. I know that without your assistance, in both knowledge of the insurance industry and labor in compiling our claim, we would be unable to rebuild our Club. Though I was skeptical, without a doubt, purchasing Greenspan's services was the wisest expenditure our club has ever made. Without it, our recovery would have been much less, probably half, and the time spent by my staff and me, would have been much more costly. With your help, we received enough insurance recovery to finally begin our rebuilding process. We expect our new building to be completed in April 1994!

I also wanted to thank you for the follow up provided in reviewing and suggesting changes to our new policy to avoid future insurance problems.

I can not say I would "like" to do business with you again, but should my business, or I, need assistance with any insurance matter, I will call The Greenspan Company immediately.

Sincerely,

Marilyn Curry
Club Manager

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