Professional Equity Management

13835 N. Northsight Blvd, Suite 100
Scottsdale, AZ 85260

o: 480-422-6930
f: 480-422-6940

February 8, 2012

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Union Hills Estates – Glendale AZ
Hail Loss – October 2011

Dear Mr. Scott:

I would like to thank you and your team at The Greenspan Co. / Adjusters International for the hard work on our claim. Dow Brooks, Tony Astone and you all did a fantastic job.

Our property in Glendale suffered a tremendous amount of damage and it was immediately obvious that a professional adjuster was needed to help us recover. Our decision to bring The Greenspan Co. / Adjusters International is one of the best we have made.

Your expertise, industry knowledge and dedication made all of the difference. I still find it hard to believe that we did not notice damage at this property until you pointed it out. Nearly 2 million dollars in recovery later, we understand how your expertise is invaluable.

Thank you so much again. If you ever need a reference please feel free to have your potential client give me a call at (480) 422-6930 ext. 234.

I look forward to the continuation of our business relationship and working with you and your firm in the future.

Sincerely,

Brooke Anderson
PM Union Hills Estates Glendale, LLC

PEM
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Scottsdale, AZ 85260

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f: 480-422-6940

September 11, 2013

Mr. Joshua Scott
The Greenspan Co. / Adjusters International
14614 N Kierland Blvd., Suite N-140
Scottsdale, AZ 85254

Re: Fire Claim at Union Hills Apartments

Dear Mr. Scott:

I would like to thank you for the highly professional service you provided in negotiating the insurance claim at our property, Union Hills Apartments, against CIBA Insurance.

Your advice, direction and experience helped ensure a great settlement and we were able to get the property back in business quickly. CIBA is often difficult to deal with and you helped us to stick with the claim to make sure we did not leave any insurance money on the table.

You exceeded our expectations again and we thank you and every one at The Greenspan Co. / Adjusters International who worked on our loss.

Sincerely,

Brooke Anderson
PM Union Hills Glendale, LLC